

**NELCO LIMITED**

<b>NELCO LIMITED</b>					
REGD. OFFICE :- EL-6, TTC INDUSTRIAL AREA, MIDC, ELECTRONIC ZONE, MAHAPE, NAVI MUMBAI - 400 710					
Audited Financial Results for the Quarter ended 30th September, 2011					
Sr. No.	Particulars	Rs. In Lakhs			
		3 Months period ended 30.09.2011 (Audited)	3 Months period ended 30.09.2010 (Audited)	12 Months period ended 30.09.2011 (Audited)	12 Months period ended 30.09.2010 (Audited)
1.	Sales / Income from Operations	2,990	2,911	11,354	14,297
	Less : Excise Duty	22	67	226	351
	a) Net Sales / Income from Operations	2,968	2,844	11,128	13,946
	b) Other Operating Income	-	7	5	10
	Total Income From Operations	2,968	2,851	11,133	13,956
2.	Expenditure				
	a) Decrease/(Increase) in stock in trade and work in progress	(227)	112	(577)	67
	b) Consumption of raw materials (Refer Note 4)	267	599	1,897	3,505
	c) Purchase of traded goods	1,564	739	4,542	3,478
	d) Employees cost	602	672	2,272	2,705
	e) Depreciation	132	111	477	437
	f) Provision for foreseeable losses	504	-	504	-
	f) Other expenditure (Refer Note 5)	1,071	1,895	3,621	5,172
	Total Expenditure	3,913	4,128	12,736	15,364
3.	Profit / (Loss) From Operations before Other Income, Interest and Exceptional Items (1 - 2)	(945)	(1,277)	(1,603)	(1,408)
4.	Other Income	8	27	214	327
5.	Profit / (Loss) before Interest and Exceptional Items (3 + 4)	(937)	(1,250)	(1,389)	(1,081)
6.	Interest expense	163	244	648	1,273
7.	Profit / (Loss) after Interest but before Exceptional Items (5 - 6)	(1,100)	(1,494)	(2,037)	(2,354)
8.	Exceptional Items				
	Less: Deferred Revenue Expenditure				106
	Add : Profit on sale of business to CGL	108	5,302	283	5,302
9.	Profit / (Loss) before tax (7 - 8)	(992)	3,808	(1,754)	2,842
10.	Tax expense				
	a) Current Tax	-	840	(125)	725
	b) Deferred Tax	(88)	-	-	(33)
	d) Short / (Excess) Tax Provision for earlier years	19	-	24	10
11.	Net Profit/ (Loss) after tax (9 - 10)	(923)	2,968	(1,653)	2,139
12.	Paid up equity share capital ( face value Rs.10/-)	2,282	2,282	2,282	2,282
13.	Reserves excluding Revaluation Reserve			287	1,940
14.	Earnings Per Share (Rs.)- Basic and diluted	(4.04)	13.01	(7.25)	9.37
15.	Public shareholding				
	- Number of shares	11385810	11385760	11385810	11385760
	- Percentage of shareholding	49.90	49.90	49.90	49.90
16.	Promoter and promoter group shareholding				
	a) Pledged/Encumbered				
	- Number of shares				
	- Percentage of shareholding (as % of the total shareholding of promoter and promoter group)				
	- Percentage of shareholding (as % of the total share capital of the company)				
	b) Non-encumbered				
	- Number of shares	11432590	11432640	11432590	11432640
	- Percentage of shareholding (as % of the total shareholding of promoter and promoter group)	100	100	100	100
	- Percentage of shareholding (as % of the total share capital of the company)	50.10	50.10	50.10	50.10
17.	Dividend (Proposed)				
	Rate per share (Face Value Rs. 10/-) (In Rupees)			-	2
	Amount (Rs. In Lakhs)			-	456

Works and Registered Office : EL-6, TTC Industrial Area, MIDC, Electronics Zone, Mahape, Navi Mumbai 400 710, India

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## NELCO LIMITED

Segmentwise Revenue, Results and Capital Employed for the Quarter Ended 30th September, 2011

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Sr. No.	Particulars	3 Months period ended 30.09.2011	3 Months period ended 30.09.2010	12 Months period ended 30.09.2011	12 Months period ended 30.09.2010
		(Audited)	(Audited)	(Audited)	(Audited)
1	Segment Revenue (Net Sales / Income from operations)				
	(i) Automation & Control	1,142	1,464	4,451	6,304
	(ii) Network Systems	1,848	1,447	6,903	7,993
	(iii) Property Development	-	-	-	-
	(iv) Others	-	-	-	-
	Less : Excise Duty	22	67	226	351
	<b>Total</b>	<b>2,968</b>	<b>2,844</b>	<b>11,128</b>	<b>13,946</b>
	Less : Inter Segment Revenue	-	-	-	-
	<b>Net Sales / Income from Operations</b>	<b>2,968</b>	<b>2,844</b>	<b>11,128</b>	<b>13,946</b>
2	Segment Results				
	(i) Automation & Control	(1,224)	(1,027)	(1,674)	(1,559)
	(ii) Network Systems	294	248	1,162	1,329
	(iii) Property Development	-	-	(217)	-
	<b>Total</b>	<b>(930)</b>	<b>(779)</b>	<b>(729)</b>	<b>(230)</b>
	Less:				
	(i) Interest expense	163	244	648	1,273
	(ii) Other un-allocable (income) / expenditure net of unallocable (income) / expenditure	(101)	(4,831)	377	(4,345)
	<b>(Loss)/Profit Before Tax</b>	<b>(992)</b>	<b>3,808</b>	<b>(1,754)</b>	<b>2,842</b>
3	Capital Employed (Segment Assets-Segment Liabilities)				
	(i) Automation & Control	2,638	3,501	2,638	3,501
	(ii) Network Systems	4,449	7,463	4,449	7,463
	(iii) Property Development	-	217	-	217
	<b>Total Segment Capital Employed (Segment Assets - Segment Liabilities)</b>	<b>7,087</b>	<b>11,175</b>	<b>7,087</b>	<b>11,175</b>

Notes : -

- 1 Due to the nature of project business, financial performance is not uniform across the quarters. Hence, financial results for the quarter are not representative of the annual results.
  
- 2 In the previous year the company transferred Traction Electronics, Supervisory Control and Data Acquisition (SCADA) and Industrial Drives businesses (sub-divisions of Automation and Control Segment) to Crompton Greaves Limited ( CGL) as a "going concern" on a slump sale basis for a total consideration of Rs. 8,100 lakhs.  
Subsequent to the year end, the company has entered into a final settlement agreement with CGL considering all claims and differences that CGL had on account of all the associated risks and liabilities of the transferred Businesses under the Original Agreement. The effect of this have been given to in these financial results.  
Consequently, the year end figures are not comparable with that of corresponding previous year figures.

**NELCO LIMITED**

- 3 The tax year for the company being the year ending 31st March, the provision for taxation for the period is the aggregate of the provision made for the six months ended 31st March, 2011 and the provision based on the figures for the remaining six months up to 30th September, 2011. The tax liability for the period 1st April, 2011 to 31st March 2012 shall be determined accordingly.
- 4 Other expenditure includes loss of Rs 151 lakhs for the Quarter ended 30th September, 2011 (Gain of Rs.26.70 lakhs for the corresponding quarter of the previous year ) and loss of Rs. 145 lakhs for the twelve months period ended 30th September, 2011 (gain of Rs 234.03 lakhs in the previous year ended 30th September, 2010) on account of foreign exchange fluctuations in respect of monetary items (viz foreign currency receivables and payables) in accordance with Accounting Standard 11.
- 5 Status of Investors Complaints for the quarter ended 30.09.2011: - At the beginning - Nil , Received -Nil and unresolved - Nil
- 6 Previous period's/year's figures have been regrouped, wherever necessary, in order to make it comparable.
- 7 The above results were reviewed and recommended by the Audit Committee and were approved by the Board of Directors at its meeting held on 28th November 2011.

Mumbai  
28th November, 2011

FOR NELCO LIMITED

  
PRASAD MENON  
CHAIRMAN



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## NELCO LIMITED

REGD. OFFICE :- EL-6, TTC INDUSTRIAL AREA, MIDC, ELECTRONIC ZONE, MAHAPE. NAVI MUMBAI 400 710

Audited Consolidated Financial Results for the year ended 30th September, 2011

Sr. No.	Particulars	Rs. in Lakhs	
		12 Months period ended 30.09.2011 (Audited)	12 Months period ended 30.09.2010 (Audited)
1.	Sales / Income from Operations	13,397	16153
	Less : Excise Duty	226	351
	a) Net Sales / Income from Operations	13,171	15802
	b) Other Operating Income	5	11
	Total Income From Operations	13,176	15812
2.	Expenditure		
	a) (Increase)/Decrease in stock in trade and work in progress	(577)	551
	b) Consumption of raw materials	1,897	3366
	c) Purchase of traded goods	4,542	3134
	d) Employees cost	2,272	2705
	e) Depreciation	778	715
	f) Other expenditure ( refer note 4)	5,775	6,935
	Total Expenditure	14,687	17,406
3.	(Loss) From Operations before Other Income, Interest and Exceptional Items (1 - 2)	(1,511)	(1,593)
4.	Other Income (Refer Note 3)	233	552
5.	(Loss) before Interest and Exceptional Items (3 + 4)	(1,278)	(1,041)
6.	Interest	648	1,277
7.	(Loss) after Interest but before Exceptional Items (5 - 6)	(1,926)	(2,318)
8.	Exceptional Items		
	Less: Deferred Revenue Expenditure	-	106
	Add : Profit on sale of business to CGL	283	5,302
9.	Profit/(Loss) from Ordinary Activities before tax (7 - 8)	(1,643)	2,879
10.	Tax expense		
	a) Current Tax	(67)	761
	b) Deferred Tax	(22)	(47)
	c) Short Tax Provision for earlier years	24	10
11.	Net (Loss)/Profit after tax Before Share of Associate	(1,578)	2,155
12.	Add : Share of Profit of Associate	25	84
13.	Net Profit/(Loss) after tax for the period (11-12)	(1,553)	2,239
12.	Paid up equity share capital ( face value Rs.10/-)	2,282	2,282
13.	Reserve excluding Revaluation Reserve	1,001	3,087
14.	Earnings Per Share (Rs.)- Basic and diluted-not annualised	(6.81)	(9.81)
15.	Public shareholding		
	- Number of shares	11,385,760	11,385,760
	- Percentage of shareholding	50	50
16.	Promoter and promoter group shareholding		
	a) Pledged/Encumbered		
	- Number of shares	-	-
	- Percentage of shareholding (as % of the total shareholding of promoter and promoter group)	-	-
	- Percentage of shareholding (as % of the total share capital of the company)	-	-
	b), Non-encumbered		
	- Number of shares	11432640	11432640
	- Percentage of shareholding (as % of the total shareholding of promoter and promoter group)	100	100
	- Percentage of shareholding (as % of the total share capital of the company)	50.10	50.10

Works and Registered Office : EL-6 TTC Industrial Area MIDC Electronics Zone Mahape Navi Mumbai 400 710 India  
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Segmentwise Revenue, Results and Capital Employed for the year Ended 30th September, 2011

Sr. No.	Particulars	Year ended 30.09.2011	Year ended 30.09.2010
		(Audited)	(Audited)
1	Segment Revenue (Net Sales / Income from operations)		
	(i) Automation & Control	4,451	6,304
	(ii) Network Systems	8,948	9,849
	(iii) Property Development	-	-
	Less : Excise Duty	226	351
	<b>Total</b>	<b>13,171</b>	<b>15,802</b>
	Less : Inter Segment Revenue	-	-
	<b>Net Sales / Income from Operations</b>	<b>13,171</b>	<b>15,802</b>
2	Segment Results		
	(i) Automation & Control	(1,674)	(1,559)
	(ii) Network Systems	1,278	1,380
	(iii) Property Development	(217)	-
	<b>Total</b>	<b>(813)</b>	<b>(179)</b>
	Less:		
	(i) Interest expense	648	1,277
	(ii) Other un-allocable (income) /expenditure net of unallocable (income) / expenditure	381	(4,335)
	<b>(Loss)/Profit Before Tax</b>	<b>1,642</b>	<b>2,879</b>
3	Capital Employed (Segment Assets-Segment Liabilities)		
	(i) Automation & Control	2,538	3,500
	(ii) Network Systems	4,213	7,216
	(iii) Property Development	-	217
	<b>Total Segment Capital Employed (Segment Assets - Segment Liabilities)</b>	<b>6,851</b>	<b>10,933</b>

**Notes :-**

- Due to the nature of project business, financial performance is not uniform across the quarters. Hence, financial results for the quarter are not representative of the annual results.
- In the previous year the company transferred Traction Electronics, Supervisory Control and Data Acquisition (SCADA) and Industrial Drives businesses (sub-divisions of Automation and Control Segment) to Crompton Greaves Limited ( CGL) as a "going concern" on a slump sale basis for a total consideration of Rs. 8,100 lakhs.  
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- Other expenditure includes loss of Rs 151 lakhs for the Quarter ended 30th September, 2011 (Gain of Rs.26.70 lakhs for the corresponding quarter of the previous year ) and loss of Rs. 145 lakhs for the twelve months period ended 30th September, 2011 (gain of Rs 234.03 lakhs in the previous year ended 30th September, 2010) on account of foreign exchange fluctuations in respect of monetary items (viz foreign currency receivables and payables) in accordance with Accounting Standard 11.
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FOR NELCO LIMITED

*Prasad Menon*  
PRASAD MENON  
CHAIRMAN

Mumbai  
28nd November, 2011

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