

**HENKEL INDIA LIMITED  
JYOTHY GROUP COMPANY**

Registered Office : 3 Cenotaph Road, Teynampet, Chennai - 600 018  
UNAUDITED FINANCIAL RESULTS

Rs in crore

Sl. No.	Particulars	Stand alone results					Consolidated results				
		Quarter ended		Year to date results		Year ended	Year to date results		Quarter ended		Year ended
		30.09.2011	30.09.2010	30.09.2011	30.09.2010	31.12. 2010	30.09.2011	30.09.2010	30.09.2011	30.09.2010	31.12. 2010
1	Net Sales (net of excise duty)	91.19	116.56	297.18	353.03	450.17	349.78	419.53	107.46	135.38	533.90
2	Other income	0.03	0.16	3.53	0.25	5.39	6.70	0.25	0.01	0.16	5.38
3	Total income (1+2)	91.22	116.72	300.71	353.28	455.56	356.48	419.79	107.47	135.54	539.28
4	<b>Expenditure</b>										
	a) (Increase)/decrease in stock in trade and work in progress	(2.92)	8.55	6.36	(12.74)	1.86	19.53	(12.74)	7.56	4.68	4.85
	b) Consumption of raw materials	16.35	32.02	72.62	117.17	138.47	72.62	117.17	16.35	21.99	138.47
	c) Purchase of traded goods	47.09	42.89	115.04	130.52	152.90	104.30	130.46	35.16	55.49	149.97
	d) Employee cost	4.83	3.76	12.64	9.30	16.63	22.43	30.53	5.12	10.73	35.21
	e) Depreciation	2.24	1.52	5.16	4.62	6.04	5.18	4.62	2.26	1.52	6.04
	f) Other expenditure	19.81	21.57	68.18	87.26	121.42	120.66	170.19	29.64	46.94	227.69
	<b>Total expenditure</b>	<b>87.40</b>	<b>110.31</b>	<b>280.00</b>	<b>336.13</b>	<b>437.32</b>	<b>344.72</b>	<b>440.22</b>	<b>96.09</b>	<b>141.35</b>	<b>562.23</b>
5	Interest	3.40	5.86	10.16	13.67	17.11	31.71	20.09	12.82	9.01	28.89
6	<b>Profit / (loss) before Exceptional items</b>	<b>0.42</b>	<b>0.55</b>	<b>10.55</b>	<b>3.48</b>	<b>1.13</b>	<b>(19.95)</b>	<b>(40.52)</b>	<b>(1.44)</b>	<b>(14.82)</b>	<b>(51.84)</b>
7	Exceptional items -										
	Sale of SKP-Hair-care Division	-	-	25.35	-	-	25.35	-	-	-	-
	Severance Fees	(1.31)	-	(1.31)	-	-	(1.31)	-	(1.31)	-	-
8	<b>Profit / (loss) before tax</b>	<b>(0.89)</b>	<b>0.55</b>	<b>34.59</b>	<b>3.48</b>	<b>1.13</b>	<b>4.09</b>	<b>(40.52)</b>	<b>(2.76)</b>	<b>(14.82)</b>	<b>(51.84)</b>
9	Tax Expense	-	-	-	-	-	-	-	-	-	-
10	<b>Net Profit / (loss) for the period (8-9)</b>	<b>(0.89)</b>	<b>0.55</b>	<b>34.59</b>	<b>3.48</b>	<b>1.13</b>	<b>4.09</b>	<b>(40.52)</b>	<b>(2.76)</b>	<b>(14.82)</b>	<b>(51.84)</b>
11	Paid-up equity share capital (Face value of share Rs. 10/-each)	116.46	116.46	116.46	116.46	116.46	116.46	116.46	116.46	116.46	116.46
12	Reserves excluding Revaluation Reserve	-	-	-	-	27.10	-	-	-	-	19.01
13	Earnings per Share (EPS) (Rs)										
	a) Basic and diluted EPS before Extraordinary items for the period, for the year to date and for the previous year (not annualised)	(0.08)	0.05	2.97	0.30	0.10	0.35	(3.48)	(0.24)	(1.27)	(4.45)
	b) Basic and diluted EPS after Extraordinary items for the period, for the year to date and for the previous year (not annualised)	(0.08)	0.05	2.97	0.30	0.10	0.35	(3.48)	(0.24)	(1.27)	(4.45)
14	Public Shareholding										
	a) Number of Shares	1,90,37,984	3,77,08,368	1,90,37,984	3,77,08,368	3,77,08,368	1,90,37,984	3,77,08,368	1,90,37,984	3,77,08,368	3,77,08,368
	b) Percentage of Share holding	16.35%	32.38%	16.35%	32.38%	32.38%	16.35%	32.38%	16.35%	32.38%	32.38%
15	Promoters and promoter group shareholding										
	a) Pledged / Encumbered										
	- Number of shares	Nil	55,50,417	Nil	55,50,417	55,50,417	Nil	55,50,417	Nil	55,50,417	55,50,417
	- % of shares (as a % of the total shareholding of the promoter and promoter group)	Nil	7.04%	Nil	7.04%	7.04%	Nil	7.04%	Nil	7.04%	7.04%
	- % of shares (as a % of the total share capital of the Company)	Nil	4.76%	Nil	4.76%	4.76%	Nil	4.76%	Nil	4.76%	4.76%
	b) Non - Encumbered										
	- Number of shares	9,74,26,487	7,32,05,686	9,74,26,487	7,32,05,686	7,32,05,686	9,74,26,487	7,32,05,686	9,74,26,487	7,32,05,686	7,32,05,686
	- % of shares (as a % of the total shareholding of the promoter and promoter group)	100.00%	92.96%	100.00%	92.96%	92.96%	100.00%	92.96%	100.00%	92.96%	92.96%
	- % of shares (as a % of the total share capital of the Company)	83.65%	62.86%	83.65%	62.86%	62.86%	83.65%	62.86%	83.65%	62.86%	62.86%

**Notes:**

- The above results have been reviewed by the Audit committee and approved by the Board of Directors at their respective meetings held on November 9, 2011.
- No provision for Income tax and Deferred tax is considered in view of carried forward tax losses.
- Investor's complaints - Pending at the beginning / end of the quarter : Nil ; Received and disposed off during the quarter : 4
- The equity holding of Jyothy Laboratories Limited in the Company as at September 30, 2011 is 83.65 % also Jyothy Laboratories Limited hold 100% Preference share capital of the Company
- During the June 2011 quarter Company has sold off its SKP-Hair-care Division hence September 2011 quarter figures does not includes the results of SKP-Hair-care Division. Hence the results of the September 2011 quarter are not comparable with the results of September 2010 quarter.
- Previous year / quarter figures have been regrouped / rearranged wherever necessary.



For and on behalf of the board  
  
M. P. Ramachandran  
Chairman

Place : Chennai  
Date : November 9, 2011



**HENKEL INDIA LIMITED**

JYOTHY GROUP COMPANY

Registered Office : 3 Cenotaph Road, Teynampet, Chennai - 600 018

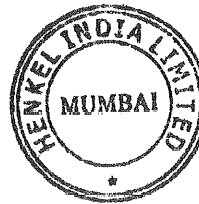
**UNAUDITED FINANCIAL RESULTS**

Rs in crore

Segment results	Stand alone results					Consolidated results				
	Quarter ended		Year to date results		Year ended	Year to date results		Quarter ended		Year ended
	30.09.2011	30.09.2010	30.09.2011	30.09.2010	31.12.2010	30.09.2011	30.09.2010	30.09.2011	30.09.2010	31.12.2010
<b>1. Segment Revenue</b>										
a) Detergents & Cleansers	67.07	61.72	205.98	218.26	289.06	241.28	271.93	78.90	82.63	351.28
b) Cosmetics	24.14	54.84	91.21	134.77	161.11	108.52	147.60	28.58	52.75	182.62
<b>Total</b>	<b>91.21</b>	<b>116.56</b>	<b>297.19</b>	<b>353.03</b>	<b>450.17</b>	<b>349.79</b>	<b>419.52</b>	<b>107.48</b>	<b>135.37</b>	<b>533.90</b>
Less : Inter segment revenue										
<b>Net Sales/income from operations</b>	<b>91.21</b>	<b>116.56</b>	<b>297.19</b>	<b>353.03</b>	<b>450.17</b>	<b>349.79</b>	<b>419.52</b>	<b>107.48</b>	<b>135.37</b>	<b>533.90</b>
<b>2. Segment Results :</b>										
Profit before Tax, Interest and Extraordinary item from each segment										
a) Detergents & Cleansers	1.36	2.60	12.15	9.30	7.89	3.21	(14.90)	7.55	(2.56)	(19.74)
b) Cosmetics	2.43	3.66	5.02	7.60	5.69	1.85	(5.79)	3.81	(3.41)	(7.87)
<b>Total</b>	<b>3.79</b>	<b>6.26</b>	<b>17.17</b>	<b>16.90</b>	<b>13.58</b>	<b>5.06</b>	<b>(20.69)</b>	<b>11.36</b>	<b>(5.97)</b>	<b>(27.61)</b>
Less: Interest	3.40	5.86	10.16	13.67	17.11	31.71	20.09	12.82	9.01	28.89
Exceptional items -										
Sale of division	-	-	25.35	-	-	25.35	-	-	-	-
Director Remuneration	(1.31)	-	(1.31)	-	-	(1.31)	-	(1.31)	-	-
Other un-allocable expenditure net of un-allocable income	0.03	0.16	3.53	0.25	4.66	6.70	0.25	0.01	0.16	4.66
<b>Profit Before Tax</b>	<b>(0.89)</b>	<b>0.55</b>	<b>34.59</b>	<b>3.48</b>	<b>1.13</b>	<b>4.09</b>	<b>(40.52)</b>	<b>(2.76)</b>	<b>(14.82)</b>	<b>(51.84)</b>
<b>3. Capital Employed</b>										
(Segment Assets - Segment Liabilities)										
a) Detergents & Cleansers	267.98	263.00	267.98	263.00	292.58	452.35	426.35	452.35	426.35	219.49
b) Cosmetics	99.12	109.02	99.12	109.02	102.71	167.31	174.14	167.31	174.14	72.98
<b>Total</b>	<b>367.09</b>	<b>372.02</b>	<b>367.09</b>	<b>372.02</b>	<b>395.29</b>	<b>619.66</b>	<b>600.49</b>	<b>619.66</b>	<b>600.49</b>	<b>292.47</b>

**Notes :**

- 1) Segments reported above have been identified in line with AS-17 issued by the ICAI.
- 2) Detergents & Cleansers includes Scourers.
- 3) Cosmetics includes Toilet Soaps, Personal Hygiene and Hair Care products and others.
- 4) Capital Employed has been derived for each of the segments on the basis of the Assets and Liabilities identified with each segment either directly or on a reasonable allocation basis.



For and on behalf of the board

*M. P. Ramachandran*  
M. P. Ramachandran  
Chairman

Place : Chennai

Date : November 9, 2011