



Zicom Electronic Security Systems Limited

Reg. Office: 501, Silver Metropolis, Western Express Highway, Goregaon East, Mumbai 400063.

UNAUDITED FINANCIAL RESULTS FOR THE QUARTER / NINE MONTHS ENDED DECEMBER 31, 2011 (STANDALONE)

(₹ in Lakhs)

Sr. No.	Particulars	Quarter Ended December 31, 2011 Unaudited	Quarter Ended December 31, 2010 Unaudited	Quarter Ended September 30, 2011 Unaudited	Nine Months Ended December 31, 2011 Unaudited	Nine Months Ended December 31, 2010 Unaudited	Year Ended March 31, 2011 Audited
1	a) Net Sales / Income from Operations	5,637.78	4,480.23	5,023.77	14,927.54	5,843.44	11,574.86
	b) Other Operating Income	---	---	---	---	---	---
2	Expenditure						
	a) (Increase) / Decrease in Stock in Trade / Work in Progress	(243.96)	(552.23)	(342.96)	(569.34)	(513.91)	(1,201.04)
	b) Consumption of Raw Materials / Purchase of Traded Goods	4,862.27	4,039.57	4,451.67	12,615.80	5,422.18	10,912.44
	c) Employees Cost	164.58	176.39	178.75	519.69	364.85	518.44
	d) Depreciation	300.67	247.17	300.48	899.01	549.66	894.58
	e) Other Expenditure	304.55	409.55	244.62	756.38	965.58	1,300.51
	f) Total	5,388.11	4,320.45	4,832.56	14,221.54	6,788.36	12,424.93
	(Any item exceeding 10% of the total expenditure to be shown separately)						
3	Profit from Operations before Other Income, Interest & Exceptional Items (1-2)	249.67	159.78	191.21	706.00	(944.92)	(850.07)
4	Other Income	9.52	13.36	2.24	11.99	65.49	86.35
5	Profit Before Interest & Exceptional Items (3+4)	259.19	173.14	193.45	717.99	(879.43)	(763.72)
6	Interest	17.68	132.20	35.24	193.05	535.54	600.10
7	Profit After Interest but Before Exceptional Items (5-6)	241.51	40.94	158.21	524.94	(1,414.97)	(1,363.82)
8	Exceptional Items	(193.87)	---	---	(193.87)	---	---
9	Profit (+) / Loss (-) from Ordinary Activities Before Tax (7+8)	47.64	40.94	158.21	331.07	(1,414.97)	(1,363.82)
10	Tax Expense						
	Current Tax	9.27	---	30.18	64.45	---	---
	Deferred Tax	26.34	(152.55)	21.60	60.21	191.13	(34.80)
	Earlier Years	---	---	---	---	---	(115.02)
11	Net Profit (+) / Loss (-) from Ordinary Activities After Tax (9-10)	12.03	193.49	106.43	206.41	(1,606.10)	(1,214.00)
12	Extraordinary Items (Net of Tax Expense ₹ 330 lakhs)	---	(285.01)	---	---	2,703.10	2,671.90
13	Net Profit (+) / Loss (-) for the Period (11-12)	12.03	(91.52)	106.43	206.41	1,097.00	1,457.90
14	Paid-up Equity Share Capital (Face Value of the share ₹10/-)	1,269.98	1,269.98	1,269.98	1,269.98	1,269.98	1,269.98
15	Reserves excluding Revaluation Reserves as per Balance Sheet of Pervious Accounting Year	---	---	---	---	---	11,268.78





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(₹ in Lakhs)

Sr. No.	Particulars	Quarter Ended December 31, 2011	Quarter Ended December 31, 2010	Quarter Ended September 30, 2011	Nine Months Ended December 31, 2011	Nine Months Ended December 31, 2010	Year Ended March 31, 2011
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
16	Earning Per Share (EPS) (in ₹) before Extraordinary Items for the period, for the year to date and for the previous year (not to be annualized)						
	a) Basic	0.10	1.52	0.84	1.63	(12.65)	(12.16)
	b) Diluted	0.10	1.52	0.84	1.63	(12.65)	(12.16)
	Earning Per Share (EPS) (in ₹) after Extraordinary Items for the period, for the year to date and for the previous year (not to be annualized)						
	a) Basic	0.10	(0.72)	0.84	1.63	8.64	11.48
	b) Diluted	0.10	(0.72)	0.84	1.63	8.64	11.48
17	Public Shareholding						
	- No. of Shares	99,53,756	1,03,71,478	1,01,17,579	99,53,756	1,03,71,478	1,01,17,479
	- Percentage of Shareholding	78.38	81.67	79.67	78.38	81.67	79.67
18	Promoters and Promoter Group Shareholding						
	a) Pledged / Encumbered						
	- Number of Shares	2,00,000	9,25,000	2,00,000	2,00,000	9,25,000	7,00,000
	- Percentage of Shares (as a % of the total shareholding of promoter and promoter group)	7.28	39.73	7.75	7.28	39.73	27.11
	- Percentage of Shares (as a % of total share capital of the company)	1.57	7.28	1.57	1.57	7.28	5.51
	b) Non-Encumbered						
	- Number of Shares	25,46,073	14,03,351	23,82,250	25,46,073	14,03,351	18,82,350
	- Percentage of Shares (as a % of the total shareholding of promoter and promoter group)	92.72	60.27	92.25	92.72	60.27	72.89
	- Percentage of Shares (as a % of total share capital of the company)	20.05	11.05	18.76	20.05	11.05	14.82

Notes:

- The above financial results of the Company for the quarter and nine months ended December 31, 2011, have been reviewed by the Audit Committee on February 9, 2012 and approved by the Board at its meeting held on even date. The Statutory Auditors have conducted a limited review of the results as per the Listing Agreement.
- The cost of interest for the quarter under review is lower due to gain on account of foreign exchange fluctuations.





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3. Exceptional Items at point no. 8 represents the adjustment to the final consideration receivable by the Company from Schneider Electric India Private Limited (SE) kept under Escrow as per the terms of Business Transfer Agreement (BTA) dated March 5, 2010.
4. The results for the nine months period under review are not comparable with the results for the corresponding previous nine months period, inter-alia because the later results included one month's working (i.e. April 2010) of the transferred business of the Company's BSG and SPG Divisions as per the Business Transfer Agreement (BTA) entered with Schneider Electric India Private Limited.
5. The Company has a single reportable business segment of "Security and Safety".
6. Diluted EPS includes provision for conversion of ESOPs and is not considered if anti-dilutive in nature.
7. Previous quarter figures have been regrouped / rearranged wherever necessary.
8. Information on investor complaints pursuant to Clause 41 of the Listing Agreement for the quarter ended December 31, 2011:

Opening balance	Additions	Disposals	Closing balance
NIL	NIL	NIL	NIL

For Zicom Electronic Security Systems Ltd.


 Manohar Bidaye
 Chairman

Place: Mumbai
Date: February 9, 2012



Zicom Electronic Security Systems Limited

Reg. Office: 501, Silver Metropolis, Western Express Highway, Goregaon East, Mumbai 400063.

UNAUDITED FINANCIAL RESULTS FOR THE QUARTER / NINE MONTHS ENDED DECEMBER 31, 2011 (CONSOLIDATED)

(₹ in Lakhs)

Sr. No.	Particulars	Quarter Ended December 31, 2011	Quarter Ended December 31, 2010	Quarter Ended September 30, 2011	Nine Months Ended December 31, 2011	Nine Months Ended December 31, 2010	Year Ended March 31, 2011
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1	a) Net Sales / Income from Operations	12,975.44	9,794.04	10,976.65	32,651.60	24,225.11	37,336.74
	b) Other Operating Income	---	---	---	---	---	---
2	Expenditure						
	a) (Increase) / Decrease in Stock in Trade / Work in Progress	(210.14)	(110.95)	(301.94)	(598.25)	(505.87)	1,673.89
	b) Consumption of Raw Materials / Purchase of Traded Goods	10,752.06	7,651.98	9,169.24	26,665.20	19,837.11	28,528.83
	c) Employees Cost	652.42	715.53	560.91	1,780.21	1,845.03	2,499.00
	d) Depreciation	361.17	304.65	357.98	1,076.27	1,116.25	1,520.12
	e) Other Expenditure	429.84	595.61	474.43	1,256.70	1,719.73	2,236.18
	f) Total	11,985.35	9,156.82	10,260.62	30,180.13	24,012.25	36,458.02
	(Any item exceeding 10% of the total expenditure to be shown separately)						
3	Profit from Operations before Other Income, Interest & Exceptional Items (1-2)	990.09	637.22	716.03	2,471.47	212.86	878.72
4	Other Income	15.22	45.95	3.67	19.28	100.91	169.16
5	Profit Before Interest & Exceptional Items (3+4)	1,005.31	683.17	719.70	2,490.75	313.77	1,047.88
6	Interest	281.86	323.84	169.49	746.95	1,045.87	1,310.96
7	Profit After Interest but Before Exceptional Items (5-6)	723.45	359.33	550.21	1,743.80	(732.10)	(263.08)
8	Exceptional Items	(193.87)	---	---	(193.87)	(850.90)	(850.90)
9	Profit (+) / Loss (-) from Ordinary Activities Before Tax (7+8)	529.58	359.33	550.21	1,549.93	(1,583.00)	(1,113.98)
10	Tax Expense						
	Current Tax	9.27	---	30.18	64.45	---	---
	Deferred Tax	20.43	(152.55)	14.67	44.94	191.13	(34.80)
	Earlier Years	---	---	---	---	---	(115.02)
11	Net Profit (+) / Loss (-) from Ordinary Activities After Tax (9-10)	499.88	511.88	505.36	1,440.54	(1,774.13)	(964.16)
12	Extraordinary Items (Net of Tax Expense ₹ 330 lakhs)	---	(285.01)	---	---	5,757.72	5,722.58
12A	Less: Minority Interest in Net Profit of Subsidiaries	108.19	72.02	90.74	278.05	220.68	312.62
13	Net Profit (+) / Loss (-) for the Period (11-12)	391.69	154.85	414.62	1,162.49	3,762.91	4,445.80
14	Paid-up Equity Share Capital (Face Value of the share ₹10/-)	1,269.98	1,269.98	1,269.98	1,269.98	1,269.98	1,269.98
15	Reserves excluding Revaluation Reserves as per Balance Sheet of Pervious Accounting Year	---	---	---	---	---	15,271.73





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		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
16	Earning Per Share (EPS) (in ₹) before Extraordinary Items for the period, for the year to date and for the previous year (not to be annualized)						
	a) Basic	3.08	3.46	3.27	9.15	(15.71)	(12.65)
	b) Diluted	3.08	3.46	3.27	9.15	(15.71)	(12.65)
	Earning Per Share (EPS) (in ₹) after Extraordinary Items for the period, for the year to date and for the previous year (not to be annualized)						
	a) Basic	3.08	1.22	3.27	9.15	29.63	35.01
	b) Diluted	3.08	1.23	3.27	9.15	29.63	35.01
17	Public Shareholding						
	- No. of Shares	99,53,756	1,03,71,478	1,01,17,579	99,53,756	1,03,71,478	1,01,17,479
	- Percentage of Shareholding	78.38	81.67	79.67	78.38	81.67	79.67
18	Promoters and Promoter Group Shareholding						
	a) Pledged / Encumbered						
	- Number of Shares	2,00,000	9,25,000	2,00,000	2,00,000	9,25,000	7,00,000
	- Percentage of Shares (as a % of the total shareholding of promoter and promoter group)	7.28	39.73	7.75	7.28	39.73	27.11
	- Percentage of Shares (as a % of total share capital of the company)	1.57	7.28	1.57	1.57	7.28	5.51
	b) Non-encumbered						
	- Number of Shares	25,46,073	14,03,351	23,82,250	25,46,073	14,03,351	18,82,350
	- Percentage of Shares (as a % of the total shareholding of promoter and promoter group)	92.72	60.27	92.25	92.72	60.27	72.89
	- Percentage of Shares (as a % of total share capital of the company)	20.05	11.05	18.76	20.05	11.05	14.82

Notes:

- The above financial results of the Company on consolidated basis, for the quarter and nine months ended December 31, 2011, have been reviewed by the Audit Committee on February 9, 2012 and approved by the Board at its meeting held on even date. The Statutory Auditors have conducted a limited review of the results as per the Listing Agreement.
- The cost of interest for the quarter under review is lower due to gain on account of foreign exchange fluctuations.





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4. The results for the nine months period under review are not comparable with the results for the corresponding previous nine months period, inter-alia because the later results included one month's workings (i.e. April 2010) of the transferred business of the Company's BSG and SPG Divisions as per the Business Transfer Agreement (BTA) entered with Schneider Electric India Private Limited.
5. Diluted EPS includes provision for conversion of ESOPs and is not considered being anti-dilutive in nature.
6. The Company has a single reportable business segment of "Security and Safety".
7. The Consolidated Financial Results for the quarter and nine months consists unaudited financial results of the Company and its following subsidiaries:
 - (a) Unisafe Fire Protection Specialists LLC, Dubai, U.A.E. (Consolidated)
 - (b) Zicom CNA Automation Limited
 - (c) Zicom SaaS Private Limited
8. The standalone results will be available on the Company's website www.zicom.com.
9. Previous quarter figures have been regrouped / rearranged wherever necessary.
10. Standalone details:

Particulars	(Rs. in Lakhs)					
	Quarter Ended December 31, 2011	Quarter Ended December 31, 2010	Quarter Ended September 30, 2011	Nine Months Ended December 31, 2011	Nine Months Ended December 31, 2010	Year Ended March 31, 2011
Turnover	5,637.78	4,480.23	5,023.77	14,927.54	5,843.44	11,574.86
Profit Before Tax	47.64	40.94	158.21	331.07	(1,414.97)	(1,363.82)
Profit After Tax and Extraordinary Items	12.03	(91.52)	106.43	206.41	1,097.00	1,457.90

11. Information on investor complaints pursuant to Clause 41 of the Listing Agreement for the quarter ended December 31, 2011:

Opening balance	Additions	Disposals	Closing balance
NIL	NIL	NIL	NIL

For Zicom Electronic Security Systems Ltd.


 Manohar Bidaye
 Chairman

Place: Mumbai
Date: February 9, 2012