# INDO RAMA
## Synthetics (India) Limited

*Press Release*

# Indo Rama Synthetics announces Q3 FY12 results

- **Gross Sales up 16% at Rs 814.11 cr vs. Rs 701.21 cr**
- **Net loss at Rs 32.11 cr vs Profit of Rs 47.08 cr**

**Gurgaon, February 3, 2012:** Indo Rama Synthetics (India) Limited, India's largest dedicated polyester manufacturer, today announced its un-audited results for Q3 ended December 31, 2011.

Gross sales for the quarter stood at Rs 814.11 crore, an increase of 16.1% over Rs 701.21 crore in the corresponding quarter of the previous year. The Company recorded Net Loss of Rs 32.11 crore as compared to Net Profit of Rs 47.08 crore in the corresponding period of the previous year.

During the quarter, the company successfully countered the continued softness in demand in Textile industry and delivered an impressive sales performance. The loss was primarily due to Forex fluctuation including "mark to market" losses aggregating to Rs 75 cr as the Rupee depreciated to 53 / $ as on 31st December 2011. Now with Rupee appreciating to 49 / $ these "mark to market" losses are expected to reverse out in Q4 FY12. The industry which had been facing a down turn in the last three quarters is expected to return to buoyancy in the coming quarters.

The company is in the process of expanding the production capacity for its value added product Draw Texturized Yarn (DTY) from the earlier 64,800 Tonnes to 98,145 Tonnes by installation of 14 new machines, out of which 3 machines have already been successfully commissioned.

As a strategic move for the company's growth , Indo Rama Synthetics (India) has recently signed a MoU with the Thailand based Indorama Ventures to set up a world-class, state-of-the-art integrated facility in India to produce PTA (Purified Terephthalic Acid), PET (Polyethylene Terephthalate) and PSF (Polyester Staple Fiber). With an overall capacity of 2 million tonnes per annum, this entails an investment of nearly Rs 3500 crore. On commissioning, the plant will help serve both Indian customers and expand the company's market globally.

Commenting on the results, O P Lohia, Chairman and Managing Director said:
*"We have had another quarter of robust sales performance despite the challenges faced by the industry. After experiencing a long down turn lasting three quarters, the industry is likely to see a recovery of demand in the coming quarters. We remain committed to delivering high quality products to our customers. The company has aggressive plans to exploit export market opportunities as well. Our recently announced backward integration plans are aimed at capturing and delivering higher value to our shareholders ".*