

**HINDUSTAN PETROLEUM CORPORATION LIMITED**  
(A GOVERNMENT OF INDIA ENTERPRISE)  
Regd. Office : 17, Jamshedji Tata Road, Mumbai - 400 020

UNAUDITED FINANCIAL RESULTS FOR THE NINE MONTHS ENDED 31st DECEMBER 2011

Particulars	(Unaudited)			(Unaudited)		(Audited)
	Quarter Ended			Nine Months Ended		Year Ended
	31.12.2011	30.09.2011	31.12.2010	31.12.2011	31.12.2010	31.03.2011
<b>FINANCIAL PERFORMANCE ( ₹ in Crores )</b>						
1 Gross Sales	43,483.41	39,114.80	33,902.10	123,035.88	94,904.52	132,669.97
2 Sales/Income from Operations	50,264.55	39,310.06	35,843.66	133,473.98	100,036.93	142,396.49
Less : Excise Duty Paid	2,347.18	2,279.83	1,941.16	7,728.35	6,204.83	8,897.55
Net Sales/Income from Operations	47,917.37	37,030.23	33,902.50	125,745.63	93,832.10	133,498.94
3 Other Operating Income	130.08	73.99	153.49	322.95	395.62	620.99
4 Expenditure						
(Increase) / Decrease in Inventory	666.24	(971.95)	(1,687.71)	435.69	(1,655.07)	(3,438.78)
Consumption of Raw Materials	14,090.13	14,625.85	11,270.38	42,680.31	27,593.77	40,362.01
Purchase of Products for Resale	26,362.10	22,996.68	21,631.93	76,473.78	61,275.88	85,396.86
Employee Cost	518.94	451.20	424.41	1,509.63	1,231.19	2,017.16
Depreciation	436.77	414.97	364.67	1,240.29	1,005.43	1,406.95
Other Expenditure	2,707.44	2,462.42	1,636.75	6,263.16	4,052.68	5,852.90
Total	44,781.62	39,979.17	33,640.43	128,602.86	93,503.88	131,597.10
5 Profit/(Loss) from Operations before Other Income, Interest & Exceptional Items (2+3-4)	3,265.83	(2,874.95)	415.56	(2,534.28)	723.84	2,522.83
6 Other Income	157.52	223.09	144.89	520.27	531.47	722.55
7 Profit/(Loss) before Interest & Exceptional Items (5+6)	3,423.35	(2,651.86)	560.45	(2,014.01)	1,255.31	3,245.38
8 Interest and Other Borrowing Cost	698.17	712.55	241.66	1,706.69	658.46	884.00
9 Profit/(Loss) after Interest but before Exceptional Items (7-8)	2,725.18	(3,364.41)	318.79	(3,720.70)	596.85	2,361.38
10 Exceptional Items/ Prior Period Items - Expenses/(Income)	-	-	-	(1.21)	1.57	15.24
11 Profit/(Loss) from Ordinary Activities before tax (9-10)	2,725.18	(3,364.41)	318.79	(3,719.49)	595.28	2,346.14
12 Provision for Taxation / Tax Expense	-	0.07	107.76	0.07	178.93	807.13
13 Net Profit/(Loss) from Ordinary Activities after tax (11-12)	2,725.18	(3,364.48)	211.03	(3,719.56)	416.35	1,539.01
14 Extraordinary Item	-	-	-	-	-	-
15 Net Profit/(Loss) for the period (13-14)	2,725.18	(3,364.48)	211.03	(3,719.56)	416.35	1,539.01
16 Paid up Equity Share Capital (Face value ₹ 10/- each)	338.63	338.63	338.63	338.63	338.63	338.63
17 Reserves excluding Revaluation Reserves as per Balance Sheet						12,206.79
18 Earnings Per Share:						
(i) Basic and Diluted before extraordinary item (₹)	80.48	(99.36)	6.23	(109.84)	12.30	45.45
(ii) Basic and Diluted after extraordinary item (₹)	80.48	(99.36)	6.23	(109.84)	12.30	45.45
19 Cash Earnings Per Share before/after extraordinary items (₹)	93.37	(87.10)	19.65	(73.21)	45.97	98.58
20 Public Shareholding						
Number of Shares	165,550,500	165,550,500	165,550,500	165,550,500	165,550,500	165,550,500
Percentage of Shareholding (%)	48.89	48.89	48.89	48.89	48.89	48.89
21 Promoters and Promoter Group Shareholding						
(a) Pledged/ Encumbered						
- Number of Shares	NIL	NIL	NIL	NIL	NIL	NIL
- Percentage of Shares	NIL	NIL	NIL	NIL	NIL	NIL
(b) Non - encumbered						
- Number of Shares	173,076,750	173,076,750	173,076,750	173,076,750	173,076,750	173,076,750
- Percentage of Shares (as a % of total shareholding of Promoter and Promoter Group)	100	100	100	100	100	100
- Percentage of Shares (as a % of total share capital of the Company)	51.11	51.11	51.11	51.11	51.11	51.11
<b>PHYSICAL PERFORMANCE ( in MMT )</b>						
Crude Thruput	4.08	4.19	4.10	12.23	10.43	14.75
Market Sales (Including Exports)	7.54	6.94	7.05	21.75	19.81	27.03
Pipeline Thruput	3.49	3.31	3.24	10.20	9.66	12.98

**Notes :**

- 1 Average Gross Refining Margins during the current nine months were US \$ 2.62 per BBL as against US \$ 3.96 per BBL during the corresponding nine months of the previous year.
- 2 The prices of PDS Kerosene and Domestic LPG are subsidized as per the scheme approved by the Government of India. During the current nine months, Subsidy amounting to ₹ 503.34 crores (April 2010 - Dec 2010 : ₹ 480.59 crores) has been accounted at 1/3rd of the subsidy rates for 2002-03 as approved by the Government.
- 3 Based on the approval received from Government of India, the Company has accounted for Budgetary Support amounting to ₹ 9,857.08 crores (April 2010 - Dec 2010 : ₹ 4,579.87 crores) against under-recoveries on sale of sensitive petroleum products for the period April 2011 - Dec 2011.
- 4 During the nine months ended Dec 2011, discount from upstream oil companies, viz., ONGC and GAIL, amounting to ₹ 8,079.62 crores (April 2010 - Dec 2010 : ₹ 3,419.87 crores) in respect of Crude Oil, PDS Kerosene & Domestic LPG purchased from them has been accounted.
- 5 Provision for tax expense has not been considered due to uncertainty in estimation of profit, pending finalisation of compensation mechanism for under-recoveries on sale of sensitive petroleum products.
- 6 During the quarter ended December 2011, HPCL acquired 50% shareholding in Prize Petroleum Company Limited (PPCL), thereby converting PPCL from a Joint Venture company into a 100% subsidiary of HPCL.
- 7 The Financial Results for the nine months have been subjected to a Limited Review by the Corporation's Statutory Auditors.
- 8 Investor Complaints : Balance as on 01-10-2011 : NIL, Received during the quarter : 3, Disposed off during the quarter : 3, Balance as on 31-12-2011 : NIL.
- 9 Previous period's figures have been regrouped/reclassified/rearranged wherever necessary.

**SEGMENT-WISE RESULTS**

(₹ in Crores)

Particulars	(Unaudited)			(Unaudited)		(Audited)
	Quarter Ended			Nine Months Ended		Year Ended
	31.12.2011	30.09.2011	31.12.2010	31.12.2011	31.12.2010	31.03.2011
<b>1 SEGMENT REVENUE</b>						
a) Downstream Petroleum	48,037.45	37,091.56	34,045.74	126,036.75	94,197.78	134,076.44
b) Exploration & Production of Hydrocarbons	-	-	-	-	-	-
Sub-Total	48,037.45	37,091.56	34,045.74	126,036.75	94,197.78	134,076.44
Less: Inter-Segment Revenue	-	-	-	-	-	-
<b>TOTAL REVENUE</b>	<b>48,037.45</b>	<b>37,091.56</b>	<b>34,045.74</b>	<b>126,036.75</b>	<b>94,197.78</b>	<b>134,076.44</b>
<b>2 SEGMENT RESULTS</b>						
a) Profit/(Loss) before Tax, Interest Income, Interest Expenditure and Dividend from each Segment						
i) Downstream Petroleum	3,283.42	(2,867.10)	427.29	(2,426.65)	745.36	2,553.93
ii) Exploration & Production of Hydrocarbons	(5.17)	(4.95)	(20.15)	(43.73)	(60.13)	(93.03)
Sub-Total of (a)	3,278.25	(2,872.05)	407.14	(2,470.38)	685.23	2,460.90
b) Interest Expenditure	698.17	712.55	241.66	1,706.69	658.46	884.00
c) Other Un-allocable Expenditure (Net of Un-allocable Income)	(145.10)	(220.19)	(153.31)	(457.58)	(568.51)	(769.24)
Profit/(Loss) before Tax (a-b-c)	2,725.18	(3,364.41)	318.79	(3,719.49)	595.28	2,346.14
<b>3 CAPITAL EMPLOYED</b>						
(Segment Assets- Segment Liabilities)						
a) Downstream Petroleum	32,954.94	29,639.39	24,774.03	32,954.94	24,774.03	29,844.72
b) Exploration & Production of Hydrocarbons	(518.29)	(513.12)	(441.66)	(518.29)	(441.66)	(474.56)
c) Others (Unallocated-Corporate)	8,720.94	8,228.02	9,826.96	8,720.94	9,826.96	8,196.83
<b>Total</b>	<b>41,157.60</b>	<b>37,354.29</b>	<b>34,159.33</b>	<b>41,157.60</b>	<b>34,159.33</b>	<b>37,566.99</b>

**Notes:**

1. The Company is engaged in the following business segments:
  - a) Downstream i.e. Refining and Marketing of Petroleum Products
  - b) Exploration and Production of HydrocarbonsSegments have been identified taking into account the nature of activities and the nature of risks and returns.
2. Segment Revenue comprises of the following:
  - a) Turnover (Net of Excise Duties)
  - b) Subsidy from Government of India
  - c) Other income (excluding interest income, dividend income and investment income)
3. There are no geographical segments.
4. Previous period's figures have been regrouped/reclassified/rearranged wherever necessary.

The above results have been reviewed and recommended by the Audit Committee in its meeting held on February 9, 2012 and taken on record by the Board of Directors at its meeting held on February 9, 2012.

Place : New Delhi  
Date : 9th February, 2012

By order of the Board  
  
B. Mukherjee  
Director (Finance)

LIMITED REVIEW REPORT

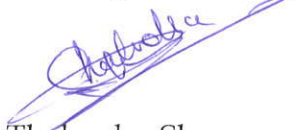
TO THE BOARD OF DIRECTORS OF HINDUSTAN PETROLEUM  
CORPORATION LIMITED  
ON UNAUDITED FINANCIAL RESULTS FOR THE PERIOD ENDED  
DECEMBER 31, 2011

1. We have reviewed the accompanying statement of unaudited financial results (the 'Statement') of **HINDUSTAN PETROLEUM CORPORATION LIMITED** for the period ended December 31, 2011 except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from disclosures made by the management and have not been audited by us. In this Statement are incorporated the results of the Visakh Refinery, which have been subjected to a limited review by the branch auditors of the Company. This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on this Statement based on our review.
2. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
3. Without qualifying our opinion, we draw attention to impairment of assets, wherein being technical matters subject to uncertainty, we have relied on the estimates and assumptions made by the Company in arriving at recoverable value of assets, based on desired margins.
4. Based on our review conducted as stated above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited financial results, prepared in accordance with applicable Accounting Standards and other recognized accounting practices and policies, has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement, including the manner in which it is to be disclosed, or that it contains any material misstatement.



5. Particulars relating to the aggregate of non-promoter shareholding and undisputed investor complaints have been traced from the details furnished by the management.

For Om Agarwal & Co.  
Chartered Accountants  
Firm registration no. : 000971C



Thalendra Sharma  
(Partner)  
Membership No. 079236

Place: New Delhi  
Date: February 9, 2012



For B.K. Khare & Co.  
Chartered Accountants  
Firm registration no. : 105102W



Devdatta Mainkar  
(Partner)  
Membership No. 109795

