



Plot No. 31 to 36
1st Main, 2nd Stage,
Arakere MICO Layout,
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21th December, 2011

The Manager - Listing
The Stock Exchange, Mumbai
25th Floor, P J Towers
Dalal Street
Mumbai 400 001
Fax: 022 - 22722039

Dear Sir/Madam,

Sub: Corporate Announcement

KAVVERI TELECOM SIGNS 10 YEARS AGREEMENT WITH LEADING NATIONAL MOBILE OPERATOR FOR IN-BUILDING WIRELESS SOLUTIONS.

Kavveri Telecom Products Ltd, a leading wireless subsystem manufacturer, which provides world class hardware products and solutions for the telecom, defence and space industry, today under its subsidiary Kavveri Telecom Infrastructure Ltd has signed a long term agreement for 10 yrs with the 9th operator who is one of the major PAN India cellular operators for in building wireless solutions. This agreement will provide a substantial long term revenue source for Kavveri Telecom Infrastructure Ltd.

Kavveri Telecom Products Ltd is currently a leading manufacturer of RF Products & Antennas in India. The company has a major market control in RF products and antennas. With long term agreements of this nature Kavveri Telecom Products Ltd will supply the products to Kavveri Telecom Infrastructure Ltd as per the agreements with customers. The company's customers include all the leading operators & OEMS including Ericsson, Alcatel Lucent, Nokia Siemens Networks, RCom, Airtel, Vodafone, Idea, Aircel, BSNL to name a few.

The enormous amount of efforts spent on its R & D over the last several years and the new manufacturing facility set up in Jigani, Bangalore is now reaping rewards for the company. Kavveri Telecom is currently endeavoring to procure orders from overseas markets with an end aim to be a global manufacturing hub for its products in India.



KAVVERI

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Commenting on the agreement, Mr. Shivakumar Reddy, Managing Director, Kavveri Telecom Products Limited said that, "Given the high costs of setting up towers and the loss of signals within enclosed areas and to provide capacity and coverage enhancements within large buildings, in-building wireless solutions is the way forward for the operators. As pioneers and leader in this field we aim to maximize our reach."

About Kavveri Telecom Products Ltd.

Kavveri Telecom is a leading telecom products manufacturer, providing world class hardware products and solutions for the telecom, defence and space industry. Kavveri Telecom combines expertise with experience to deliver state-of-art products and solutions spanning the wide spectrum of wireless Telecommunications. The diverse range of products manufactured by Kavveri includes Antennas, RF (Radio Frequency) Components, Repeaters, TMA/TMB and many more.

Kavveri Telecom has been ranked No. 22 in "India's Fastest Growing Companies" by Business World.

In past four years Kavveri Telecom has acquired four different RF products and Antennas manufacturing companies in North America and has made them run successfully, these are:

- **Tiltek Antennae Inc:** Acquired in 2006 designs, develops and manufactures Antenna for GSM, 3G, LTE and Wireless technologies.
- **DCI Digital Communications:** Acquired in 2007, it designs, develops and manufactures RF products for different wireless technologies.
- **Soptwave Wireless Ltd:** Acquired in 2008, it designs, develops and manufactures Intelligent repeaters for in-building solution for GSM, 3G, LTE Technologies.
- **Trackcom Systems Internationals:** Acquired in 2009, it designs, develops RF products and antennas for defence and space applications.

Thanking You,

Yours faithfully,

for KAVVERI TELECOM PRODUCTS LTD.

C SHIVAKUMAR REDDY
Managing Director

